

**DRIVING  
THE  
FUTURE**

MAKE YOUR NEXT  
MOVE WITH US

**SEW  
EURODRIVE**

SEW EURODRIVE is a global player that keeps things moving with pioneering technologies and tailored solutions in the fields of drive and automation technology. We owe our success worldwide and across many industries to over 21,000 employees in 54 countries.

## Help us shape the future. Our location in Dubai, United Arab Emirates is looking for an **Sales & Support Engineer**

At SEW-EURODRIVE you will benefit from excellent career prospects in an exciting technological growth industry. Become part of the new organization and participate in growing the SEW brand in a challenging and emerging market with great future perspectives!

### Your tasks

- Your tasks include finding new drive technology projects for SEW-EURODRIVE in various industries and customer segments.
- You will develop an outstanding network with our customers in the GCC countries within your assigned territory to identify the trends early so that new, custom-tailored products and services can be developed from your data and findings.
- You will conduct an effective and intensive technical sales dialog that encompasses all aspects of our customer's needs, and you will carry out the resulting tasks with drive, ingenuity and determination.
- You will create solutions and project planning for drives and you will generate corresponding quotations for integrating drive systems, which you will track independently and guide to the desired order.
- You will participate in relevant trade fairs and customer events.
- You will provide a first level of technical support, with the help of our service teams.
- You will prepare and submit regular sales forecasts, customer feedbacks and market analysis to line manager, highlighting key achievements, challenges, and opportunities.

### What we offer

- **Flexibility to make a difference:** At SEW-EURODRIVE, you will work independently and on your own authority in your own sales area.
- **Wide range of benefits:** You will set your own schedule, allowing you to balance personal and professional obligations.
- **Personalized training:** We won't leave you in the lurch – and that starts with our personalized training program in Dubai and/or Germany.
- **Customer relationships:** Build long-term customer relationships.

### Sounds interesting?

Apply online now or send your application to [mycareer@sew-eurodrive.ae](mailto:mycareer@sew-eurodrive.ae). We look forward to your application!

### Your qualifications

- Engineering degree with 1-3 years of experience in the areas of electrical or mechanical technology and mechatronics.
- Strong focus on customers and service, excellent communication skills with a calm and professional manner, ability to establish internal and external contacts and networks.
- Experience in the areas of gear motors, variable frequency drives and other electrical and mechanical product knowledge
- Industry knowledge, especially Cement, Mining, Steel, Petrochem, Logistics, Food and Beverage, Building Materials.
- Interest in new technologies and innovative approaches to solutions
- Ideal candidates will have knowledge of machine and system automation with a focus on control technology and functional safety
- Result and team-work oriented with excellent English communication skills.
- Willingness for business travels and relocation within GCC in future.
- UAE driving license will be an advantage.

### Do you have any other questions?

Just call +971 4 808 6500 for further information.